



**IN THIS ISSUE:**

- Huntington and Lexington renovation
- 2016 Big Buck contest results
- Vendor announcement
- Meet your Inside Sales teams
- Upcoming events

**2016 BIG BUCK CONTEST RESULTS**



**Congratulations to Daniel Stamps of Bluegrass Contracting!**  
Daniel is receiving a \$100 Cabela's gift card for his 12-point deer.  
Thank you to everyone who participated!

**Huntington and Lexington Renovation**

The Huntington renovations are complete and the place looks fantastic! A big thanks to our own Keith Jeffrey for building custom bookcases that will be our in house library. We are raising the bar by demanding more from our cleaning service, and holding ourselves to a standard of excellence in our surroundings. It is an exciting time in Huntington as we are moving in, cleaning up and cleaning out.



Lexington continues to make great progress in their renovations as well. The 10,000 sq. ft. warehouse floor has been laid and the next step is to begin to erecting the steel building. There has been a slight delay in the construction of the steel building due to having to move a power line. During the delay our contractors were able to come inside and begin renovation on the interior offices. We are on schedule for our six month completion! Fingers crossed, it will go as smooth as the Huntington renovation.

A heartfelt thank you to our customers for their patience and flexibility over the last two month's and for the next several months during our remodel, renovation, and move while we strive to improve our "standards of excellence".



## Vendor Announcement

By: Jeff Morrison

Just this month, CITCO enhanced our partnership with two of our very key vendors, Clow Valve and AY McDonald. We believe that with these partnerships, we will be able to provide higher quality products with even better service as we strive each day to serve our customers. Our long standing relationship with Mueller served us well, but this transition will help take our business and customer service to the next level. Both AY McDonald and Clow Valve are committed to and value the customer, just like CITCO. AY McDonald was the leader in the no-lead brass transition and are the industry experts on what it takes to make high quality products under this fairly new legislation. Clow Valve has a long history of great quality and service that we look forward to showcasing in all of our market areas. We are thankful to have such great partners whose visions align with our vision of customer service and providing the highest quality products. Our sales staff will be around with AY McDonald and Clow Valve to introduce you to their sales staff as well as answer any questions you may have about their product offerings. As always, thanks for your support of CITCO and for everything you do to make what we do possible.



### MEET YOUR INSIDE SALES TEAMS

#### HUNTINGTON BRANCH



Left to right: Richie Porter (20 years at CITCO), Terry Cremeans (42 years at CITCO), Dick Simmons (15 years at CITCO), John Kelly (11 years at CITCO).

#### LEXINGTON BRANCH



Left to right: Larry Salmons (21 years at CITCO), Denny Blain (6 years at CITCO), Jackie Taylor (1 year at CITCO, 20 yrs in industry)

#### NASHVILLE AND BOWLING GREEN BRANCH



Left to right: Pete Dowell (14 years at CITCO), Phil Porter (30 years at CITCO), Stephen Hunter (8 years at CITCO).

#### BRIDGEPORT BRANCH



Left to right: Bill Spino (21 years at CITCO), Steve Brown (18 years at CITCO).

Comments/Suggestions for our newsletter? Call 1.800.999.3484 or email [dominika.zaprazna@cithornburg.com](mailto:dominika.zaprazna@cithornburg.com)

### UPCOMING EVENTS

**February 17-19**  
NAPF Annual Meeting  
Palm Springs, CA

**February 21-24**  
WASDA Winter Meeting  
Palm Springs, CA

**March 23-24**  
WV Contractor Expo  
Charleston, WV

**May 15-18**  
WV AWWA/WEF  
Wheeling, WV